

CORE REQUIRED COURSES (18 HOURS)

ACCT 6301 Accounting Analysis (3) [Click Here for Generic Course Syllabi](#)

A foundation in the fundamentals of financial and managerial accounting information designed for the planning, assessment, and control of business entities. Emphasizes the use of information for decision making. May not be taken for MPA core or elective credit.

ECON 6301 Economic Analysis (3) [Click Here for Generic Course Syllabi](#)

Economic efficiency and the determinants of the major economic aggregates such as growth, employment and gross national product.

MNGT 6360 Organizational Behavior (3) [Click Here for Generic Course Syllabi](#)

The systematic study of individual, team, and structural characteristics that influence behavior within organizations. Cross-cultural applications are discussed.

MRKT 6310 Marketing Management (3) [Click Here for Generic Course Syllabi](#)

An analysis of the customer/market relationships with the company in an open market system characterized by the presence of strong competition within a very fluid business environment. Managerial decision making with this matrix will be stressed. Prerequisite recommended: previous coursework in microeconomics or equivalent

MNGT 6320 Production & Operation Management (3) [Click Here for Generic Course Syllabi](#)

The role of the operations management function within the context of an organization, be it public or private, profit or nonprofit, manufacturing or service. The course emphasizes the application of concepts of in process analysis, material management, and quality management. Both quantitative and behavioral perspectives are presented.

FINA 6320 Financial Management (3) [Click Here for Generic Course Syllabi](#)

Survey of foundational concepts in finance; in particular, discounted cash flow analysis and its applications to valuation of bonds, stocks, and corporate capital assets. Introduction to the following topics: bond and stock markets; pricing mechanisms in those markets; relationship between risk and return; capital budgeting methods based on discounted cash flow valuation. Prerequisite: ACCT 6301 or equivalent.

REQUIRED COURSES BEYOND CORE (21 HOURS)

ACCT 6302 Contemporary Control Systems (3) [Click Here for Generic Course Syllabi](#)

A study of the design, implementation, and evaluation of control systems intended to support and direct strategic objectives of various organizations. Prerequisite: ACCT 6301 or equivalent

ACCT 6311 Information Systems Management (3) [Click Here for Generic Course Syllabi](#)

Methods and problem resolution in developing and managing company-wide information systems. Cross list with MNGT 6311

MNGT 6301 Legal Environment of Business (3) [Click Here for Generic Course Syllabi](#)

A foundation in the role of law in our system of business and commerce, both facilitating and constraining business decision-making. In addition, this course will introduce the operation of legal institutions and the fundamentals of legal reasoning.

MNGT 6303 Analytical Models for Decision-Making (3) [Click Here for Generic Course Syllabi](#)

Deterministic linear programming, networks and dynamic programming. Emphasizes formation and utilization of programming computer packages.

ECON 6302 Forecasting Business Conditions (3) [Click Here for Generic Course Syllabi](#)

Elements and evaluation of principal forecasts used by business and government. Cases based on forecasts by the President's Council of Economic Advisors. Prerequisite: ECON 6301 or equivalent.

MNGT 6361 Management and The Research Process (3) [Click Here for Generic Course Syllabi](#)

The course looks at research in the business environment from its most general case, marketing research. The research process paradigm is thoroughly investigated with a special emphasis on the role of business research in management decision-making.

MNGT 6366 Strategic Management (3) [Click Here for Generic Course Syllabi](#)

Opportunity for development and implementation of knowledge from multiple disciplines and integration of viewpoints of different functions of an organization. Case evaluation and discussion are stressed. Prerequisite: Completion of the core of the MBA program or permission of instructor.

ELECTIVE COURSES (9 HOURS)

ACCT 6313 Professional Ethics (3) [Click Here for Generic Course Syllabi](#)

A study of the roles of the professional in general and the accountant in particular in contemporary society with respect to economic, social, political, and technological problems.

ACCT 6315 Topics in Federal Income Tax (3) [Click Here for Generic Course Syllabi](#)

Federal Income Tax law, rules, and regulations relating to partnerships, corporations, estates, and trusts. Prerequisite: three credit hours in an undergraduate tax course or equivalent.

ACCT 6389 Selected Topics in Accounting (1-3) Graduate courses that will be offered only once, will be offered infrequently or are being developed before a regular listing in the catalog. Prerequisite varies.

ACCT 6391 Contract Study in Accounting (1-3) Independent study or research under the supervision of a faculty member. Prerequisite varies.

ECON 6389 Selected Topics in Economics (1-3) Graduate courses that will be offered only once, will be offered infrequently or are being developed before a regular listing in the catalog. Prerequisite varies.

ECON 6391 Contract Study in Economics (1-3) Independent study or research under the supervision of a faculty member. Prerequisite varies.

FINA 6322 Management of Financial Institutions (3)

This course is a study of management of financial institutions in a world where integrated financial service companies play a greater role. Topics include risk measurement and management, regulatory compliance, capital adequacy, liquidity, and profitability from the perspective of a financial institution manager. The course also covers current developments in the financial services industry. Risk management topics include hedging with traditional derivatives, such as futures, options, swaps, loan securitizations; new derivatives, such as credit default swaps; and structured financial products. Prerequisite: FINA 6320 or equivalent.

FINA 6325 Options & Futures (3) [Click Here for Generic Course Syllabi](#)

Introduction to options, futures, and other derivative securities. Topics include option valuation models, principles of forward and futures pricing, structure of markets for derivative securities, and strategies for hedging and speculation. Prerequisite: FINA 6320 or equivalent

FINA 6327 Portfolio Theory & Management (3) [Click Here for Generic Course Syllabi](#)

Comprehensive investigation of modern portfolio theory. Unifying theme: optimization of the trade-off between risk and return. Examination of asset pricing models and security analysis issues within this framework. Course culminates in a discussion of portfolio management and performance evaluation. Prerequisite: FINA 6320 or equivalent

FINA 6328 Contemporary Issues in Financial Management (3) [Click Here for Generic Course Syllabi](#)

Study of topics recently published in financial management literature. The topics will be selected from international, corporate, and risk management topics and vary from term to term. Prerequisite: FINA 6320 or equivalent

FINA 6330 International Finance (3) [Click Here for Generic Course Syllabi](#)

A comprehensive study of international financial markets that covers currency exchange mechanisms in theory and practice, including international monetary systems; offshore financial markets; and currency risk management, including interest rate and currency futures, options, and swaps. Prerequisite: FINA 6320 or equivalent

FINA 6389 Selected Topics in Finance (1-3) Graduate courses that will be offered only once, will be offered infrequently or are being developed before a regular listing in the catalog. Prerequisite varies.

FINA 6391 Contract Study in Finance (1-3) Independent study or research under the supervision of a faculty member. Prerequisite varies.

MNGT 6311 Information System Management (3) [Click Here for Generic Course Syllabi](#)

Methods and problem resolution in developing and managing company-wide information systems. Cross list with ACCT 6311

MNGT 6312 Human Resource Management (3) [Click Here for Generic Course Syllabi](#)

Manpower planning and development, organizational climate and the provision of personnel services will be investigated.

MNGT 6315 Organization Development and Change (3) [Click Here for Generic Course Syllabi](#)

Problems in introducing change in organizations, theory and methods of intervention in organization development.

MNGT 6389 Selected Topics in Management (1-3)

Graduate courses that will be offered only once, will be offered infrequently or are being developed before a regular listing in the catalog. Prerequisite varies.

MNGT 6391 Contract Study in Management (1-3) Independent study or research under the supervision of a faculty member. Prerequisite varies.

MNGT 6398 Master's Project (3) Students electing the project option will work under the supervision of a major advisor to complete a project on a management topic.

MNGT 6399 Master's Thesis (3-6) Students electing the thesis will work under the supervision of a major advisor to complete research on a management topic.

MRKT 6312 Consumer Decision Processes (3) [Click Here for Generic Course Syllabi](#)

Information flows between buyer and seller, informational properties of demand stimulation strategies from the firm, consumer and society viewpoints.

MRKT 6389 Selected Topics in Marketing (1-3) Graduate courses that will be offered only once, will be offered infrequently or are being developed before a regular listing in the catalog. Prerequisite varies.

MRKT 6391 Contract Study in Marketing (1-3) Independent study or research under the supervision of a faculty member. Prerequisite varies.

UT TeleCampus-Hosted Courses in the MBA Online Program Offered by Other University of Texas Components

(see UT TeleCampus website at <http://www.telecampus.utsystem.edu> for additional information)

MBAO 6311 Accounting Analysis (3) The course is designed for managers who will use, not prepare, accounting information. It consists of 3 modules: Financial Accounting, Cost Management and Management Control. (AIM 6305 Accounting Analysis at UT Dallas)

MBAO 6312 Economic Analysis (3) The emphasis of this course will be on fundamental aspects of economic analysis relating to individual firms and individual markets. The students will learn the impact of demand, how firms choose prices, the role of costs, the nature of competition and monopoly, the role of property rights, simple networks economics, and basic antitrust. Although not heavily used in the course, some reference will be made to calculus. (MAS 6V07 Economic Analysis at UT Dallas)

MBAO 6313 Management (3) An analysis of formal organizational theory and the interrelationship of individuals in organizations. A study of the organization as a system of authority, status, leadership, direction, culture, ethics, communication and influence. (MANA 6330 Management at UT Pan American)

MBAO 6314 Quantitative Analysis (3) Introduction to managerial decision analysis using quantitative tools. Topics include a general framework for decision analysis, decision tables and trees, simulation, linear programming and related techniques, classical optimization, forecasting, and probabilistic and statistical techniques. Uses applicable decision support software. Emphasis is on applications. (MS 6973 Quantitative Analysis in Business at UT San Antonio)

MBAO 6316 Financial Management (3) The study of providing an organization with operating funds and effectively utilizing monetary resources. Primary emphasis on financial decision making within organizations and techniques of financial analysis and forecasting. (FINA 5311 Financial Management at UT Arlington)

MBAO 6331 Research Methods (3) The application of research techniques to business decision-making. Study of the scientific method: definition of survey, development of methodology, evaluation of alternatives, findings, summary, conclusion and recommendations. (GENB 5321 Research Methods at UT Tyler)

MBAO 6332 Information Systems for Managers (3) This course will look at technology at a macro level. Each module examines the impact of today's information systems on organizations, education, government, culture, society, and the future. (CIS 5394 Information Systems for Managers at UT El Paso)

MBAO 6333 Legal Environment in Business (3) The course will introduce the student to fundamental legal issues confronting managers in the contemporary American and global legal environment. (BLAW 6301 Legal Environment in Business at UT Brownsville)

MBAO 6334 Production and Operations Management (3) The study of the role of the production function in the business system and its relationship to marketing and finance. The focus is on the decision making necessary for productivity improvements in the transformation process of manufacturing and non-manufacturing service organizations. Strategies of production system design, capacity management, quality management, production planning, inventory planning and control, facility location and supply chain management are explored. Systems studied include Just-in-Time, Total Quality Management, and Flexible Manufacturing Systems. Prerequisite: MBAO 6314 Quantitative Analysis (MANA 6360 Production and Operations Management at UT Brownsville)

MBAO Accounting for Decision Making (3) A study of the uses of accounting information by managers for decision making. The focus of this course is on how the measurements and the interpretation of accounting information impacts the

allocation of resources, behavior of business decision makers, and the productivity and profitability of business organizations. Problems and case studies are used extensively to study such topics as activity based costing, efficiency measurements, budgets and control, and other current topics in management accounting.
(ACCT 6973 Accounting for Decision Making at UT San Antonio)

MBAO 6371 Human Resource Management (3) Advanced study of selected topics in human resource management with special emphasis on issues of current importance in the field. Topic areas in such human resource functions as staffing, development, appraisal, and compensation will be covered. Prerequisite: any 18 graduate business credit hours.
(MANA 5350 Human Resource Management at UT Tyler)

MBAO 6372 Leadership and Change (3) This course is designed to provide a broad overview of Leadership and Organizational change theories, practices, and research. Special attention will be given to critical thinking skills and the student's ability to communicate and lead effectively in the discussion chat room format. Prerequisite: any 18 graduate business credit hours. (MANA 6332 Leadership and Change at UT Pan American)

MBAO 6373 Global Strategic Management (3) Participants will be able to perform environmental scanning through the understanding of the elements of corporate, competitive and operational environments. Participants will be exposed to different tools for evaluation of opportunities and threats and for identifying sources of strategy. Students will have "hands-on" experience through a computer simulation. This simulation will provide participants the experience of working in teams. Teams will make competitive decisions about a global organization. Prerequisite: any 18 graduate business credit hours.
(MGMT 5335 Global Strategic Management at UT El Paso)

MBAO 6395 Business Policy (3) The primary thrust of this course is general management. It will be different from most of the courses you have had in the functional areas (e.g. accounting, marketing) because you will be required to use a wide range of business knowledge and exhibit diverse skills. Therefore, it will be demanding and challenging because you will have to perform in topic areas where you have both strengths and weaknesses. Prerequisite: any 36 graduate business credit hours. (MANA 5336 Business Policy at UT Arlington)